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Residential Review: Metro Portland, Oregon

September 2016 Reporting Period

September Residential Highlights September to 2.0 months. Total

The Portland metro area saw some clouds roll into real estate activity this September. New listings (3,673) fared 7.3% better than in September 2015 (3,424) but were 12.6% cooler than in August 2016 (4,203). This was the best September for new listings in the Portland metro region since 2008, when 4,200 were offered for the month.

Pending sales (2,857) fell 3.8% short of September of last year (2,971) and 14.1% short of the 3,325 offers accepted last month in August 2016.

Closed sales, at 2,823, were similarly 6.2% cooler compared to September 2015 (3,010) and 5.9% cooler compared to August 2016 (3,001).

Inventory in the Portland metro area increased just slightly in

market time increased by one day, climbing to 35 days. There were 5,614 active residential listings in the Portland metro area in September.

Year to Date Summary

Activity has been mixed in 2016 compared to 2015. New listings (34,416) are up 1.7%. Closed sales (24,600) are down 2.6% and pending sales (26,794) are down 2.8% for the year thus far.

Average and Median Sale Prices

Prices continue to rise in the Portland metro area. Comparing 2016 to 2015 through September, the average sale price rose 11.4% from \$352,500 to \$392,600. In the same comparison, the median sale price rose 13.1% from \$305,000 to \$345,000.

| Inventory in Months* | | | | | | | | | | | |
|----------------------|------|------|------|--|--|--|--|--|--|--|--|
| | 2014 | 2015 | 2016 | | | | | | | | |
| January | 4.1 | 3.4 | 1.8 | | | | | | | | |
| February | 3.9 | 3.0 | 1.8 | | | | | | | | |
| March | 3.1 | 1.9 | 1.3 | | | | | | | | |
| April | 2.8 | 1.8 | 1.4 | | | | | | | | |
| May | 2.8 | 1.7 | 1.4 | | | | | | | | |
| June | 2.8 | 1.6 | 1.5 | | | | | | | | |
| July | 2.9 | 1.7 | 1.9 | | | | | | | | |
| August | 3.0 | 1.9 | 1.9 | | | | | | | | |
| September | 3.1 | 1.9 | 2.0 | | | | | | | | |
| October | 2.8 | 1.8 | | | | | | | | | |
| November | 3.2 | 2.0 | | | | | | | | | |
| December | 2.3 | 1.2 | | | | | | | | | |

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

Average Sale Price % Change: +10.4% (\$384,400 v. \$348,300)

Median Sale Price % Change:

+12.0% (\$336,000 v. \$300,000)

For further explanation of this measure, see the second footnote on page 2.

| | | ole on page 2. | | | | | |
|----------|-----------------------------------------|-----------------|------------------|-----------------|-----------------------|----------------------|-------------------------|
| Re | ortland Metro esidential ghlights | New Listings | Pending Sales | Closed Sales | Average Sale Price | Median Sale Price | Total Market Time |
| | September | 3,673 | 2,857 | 2,823 | 392,200 | 350,300 | 35 |
| 2016 | August | 4,203 | 3,325 | 3,001 | 400,100 | 353,000 | 34 |
| | Year-to-date | 34,416 | 26,794 | 24,600 | 392,600 | 345,000 | 41 |
| 2015 | September | 3,424 | 2,971 | 3,010 | 349,000 | 304,700 | 46 |
| 20 | Year-to-date | 33,836 | 27,569 | 25,264 | 352,500 | 305,000 | 55 |
| <u>o</u> | September | 7.3% | -3.8% | -6.2% | 12.4% | 15.0% | -24.5% |
| Change | Prev Mo 2016 | -12.6% | -14.1% | -5.9% | -2.0% | -0.8% | 2.9% |
| ပ | Year-to-date | 1.7% | -2.8% | -2.6% | 11.4% | 13.1% | -26.5% |

AREA REPORT • 9/2016

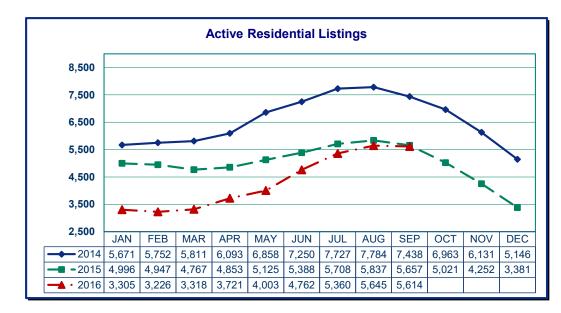
Portland Metropolitan Area, Oregon

| | | RESIDENTIAL | | | | | | | | | | | | | CON | MERCIAL | | LAND | MUI | MULTIFAMILY | | |
|-----|----------------------------|-----------------|--------------|---------------------------|---------------|------------------------------------------------------------|--------------|--------------------|--------------------------------|--------------|---------------|-----------------------------------------|--------------|--------------------|-------------------|---------------------------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|
| | | Current Month | | | | | | | | Year-To-Date | | | | | | | Year-To-Date | | Year-To-Date | | Year-To-Date | |
| | | Active Listings | New Listings | Expired.Canceled Listings | Pending Sales | Pending Sales 2016 v. 2015 $^{\scriptscriptstyle \dagger}$ | Closed Sales | Average Sale Price | Total Market Time ³ | New Listings | Pending Sales | Pending Sales 2016 v. 2015 ¹ | Closed Sales | Average Sale Price | Median Sale Price | Avg. Sale Price % Change ² | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price |
| 141 | N Portland | 184 | 159 | 21 | 114 | -13.6% | 111 | 381,400 | 24 | 1,358 | 1,051 | -10.9% | 963 | 380,100 | 365,000 | 14.3% | 14 | 639,000 | 22 | 237,200 | 24 | 577,900 |
| 142 | NE Portland | 394 | 344 | 80 | 252 | -4.5% | 249 | 437,200 | 22 | 2,965 | 2,309 | -4.7% | 2,134 | 416,600 | 375,000 | 10.3% | 25 | 598,800 | 29 | 325,900 | 65 | 555,800 |
| 143 | SE Portland | 570 | 456 | 127 | 336 | -7.9% | 309 | 368,200 | 28 | 4,019 | 3,139 | -2.4% | 2,909 | 362,800 | 320,000 | 11.2% | 23 | 406,300 | 72 | 195,200 | 135 | 559,900 |
| 144 | Gresham/ Troutdale | 381 | 267 | 66 | 200 | -0.5% | 206 | 296,900 | 26 | 2,314 | 1,910 | 3.6% | 1,751 | 293,700 | 280,000 | 12.6% | 14 | 428,200 | 38 | 181,700 | 53 | 359,500 |
| 145 | Milwaukie/ Clackamas | 472 | 255 | 67 | 212 | -19.1% | 240 | 395,100 | 38 | 2,838 | 2,224 | -1.2% | 2,067 | 373,400 | 349,900 | 11.1% | 9 | 520,300 | 116 | 175,500 | 18 | 441,600 |
| 146 | Oregon City/ Canby | 370 | 201 | 51 | 169 | 8.3% | 137 | 364,100 | 39 | 1,928 | 1,550 | 8.1% | 1,366 | 364,200 | 338,800 | 11.6% | 8 | 256,300 | 88 | 208,800 | 20 | 413,000 |
| 147 | Lake Oswego/ West Linn | 412 | 191 | 81 | 159 | 5.3% | 128 | 619,800 | 53 | 1,987 | 1,374 | -7.8% | 1,259 | 616,300 | 527,500 | 14.2% | 2 | 340,000 | 46 | 449,700 | 10 | 585,300 |
| 148 | W Portland | 683 | 398 | 142 | 256 | -17.7% | 282 | 505,100 | 40 | 3,625 | 2,554 | -10.8% | 2,378 | 552,600 | 470,000 | 10.3% | 5 | 723,000 | 53 | 285,900 | 33 | 668,600 |
| 149 | NW Wash Co. | 258 | 159 | 38 | 128 | -2.3% | 129 | 473,300 | 39 | 1,657 | 1,277 | 3.3% | 1,197 | 482,100 | 471,000 | 7.8% | 6 | 104,300 | 21 | 961,000 | 1 | 425,000 |
| 150 | Beaverton/ Aloha | 352 | 309 | 63 | 246 | -9.2% | 278 | 335,100 | 24 | 3,080 | 2,541 | -11.1% | 2,417 | 332,600 | 315,000 | 9.9% | 10 | 446,300 | 27 | 201,800 | 21 | 428,800 |
| 151 | Tigard/ Wilsonville | 467 | 323 | 66 | 272 | 9.7% | 289 | 400,700 | 42 | 3,289 | 2,589 | 8.2% | 2,316 | 404,200 | 380,000 | 10.6% | 6 | 310,300 | 50 | 440,500 | 10 | 312,000 |
| 152 | Hillsboro/ Forest Grove | 341 | 256 | 49 | 221 | 8.3% | 222 | 345,300 | 28 | 2,283 | 1,861 | -8.2% | 1,701 | 332,700 | 308,000 | 14.1% | 9 | 272,600 | 46 | 397,200 | 37 | 349,100 |
| 153 | Mt. Hood | 78 | 34 | 6 | 32 | 18.5% | 27 | 273,700 | 73 | 240 | 178 | 14.8% | 151 | 251,900 | 239,000 | 6.7% | - | - | 23 | 89,500 | - | |
| 155 | Columbia Co. | 201 | 84 | 29 | 98 | 11.4% | 89 | 256,600 | 62 | 998 | 799 | 8.7% | 706 | 255,300 | 238,000 | 11.2% | 18 | 232,300 | 64 | 92,100 | 16 | 242,300 |
| 156 | Yamhill Co. | 451 | 237 | 41 | 162 | 1.3% | 127 | 295,500 | 49 | 1,835 | 1,438 | -1.7% | 1,285 | 290,300 | 265,000 | 9.8% | 16 | 602,700 | 102 | 211,200 | 39 | 271,800 |

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares September 2016 with September 2015. The Year-To-Date section compares 2016 year-to-date statistics through September with 2015 year-to-date statistics through September.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (10/1/15-9/30/16) with 12 months before (10/1/14-9/30/15).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

PORTLAND, OR

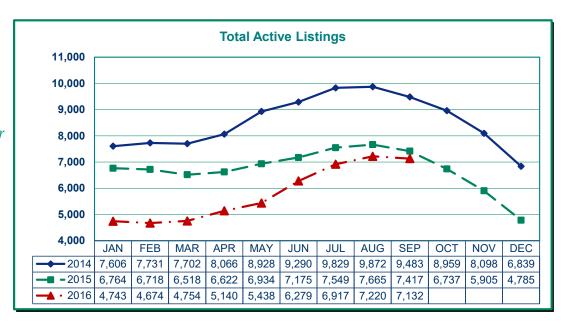
This graph shows the active residential listings over the past three calendar years in the greater Portland,

Oregon metropolitan area.

TOTAL ACTIVE LISTINGS

PORTLAND, OR

This graph shows the total active listings over the past three calendar years in the greater Portland, Oregon metropolitan area.

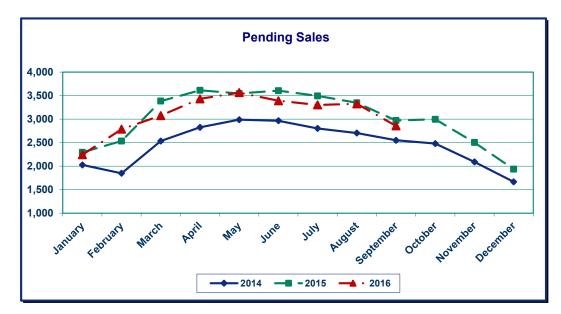




NEW LISTINGS

PORTLAND, OR

This graph shows the new residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



PENDING LISTINGS

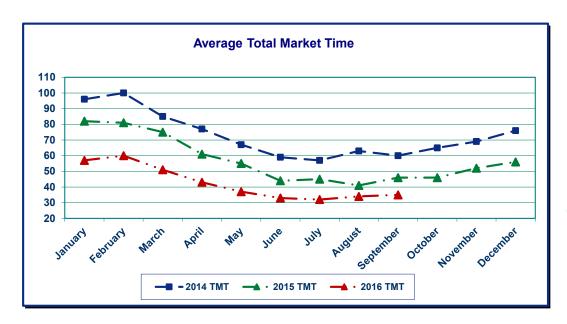
PORTLAND, OR

This graph represents
monthly accepted offers
in the Portland, Oregon
metropolitan area over
the past three calendar
years.

CLOSED SALES PORTLAND, OR

This graph shows the closed sales over the past five calendar years in the greater Portland, Oregon metropolitan area.





DAYS ON MARKET

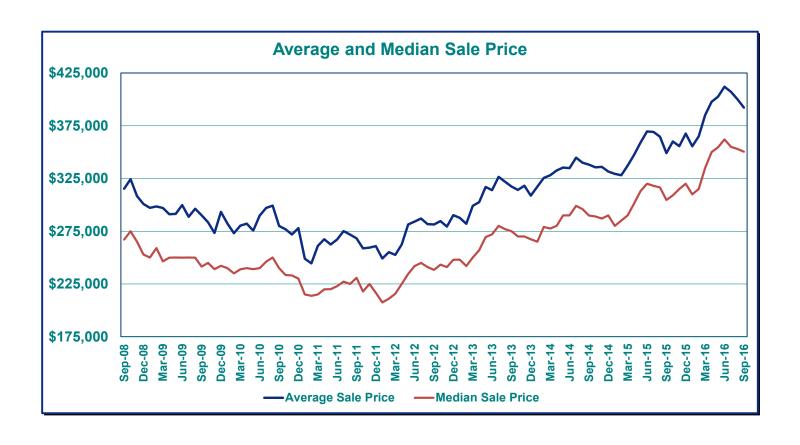
PORTLAND, OR

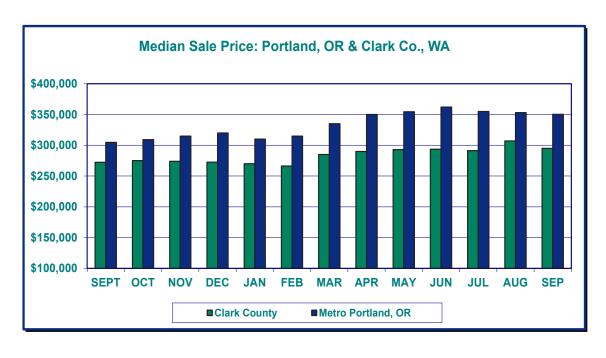
This graph shows the average market time for sales in the Portland,

Oregon metropolitan area over the past three calendar years.



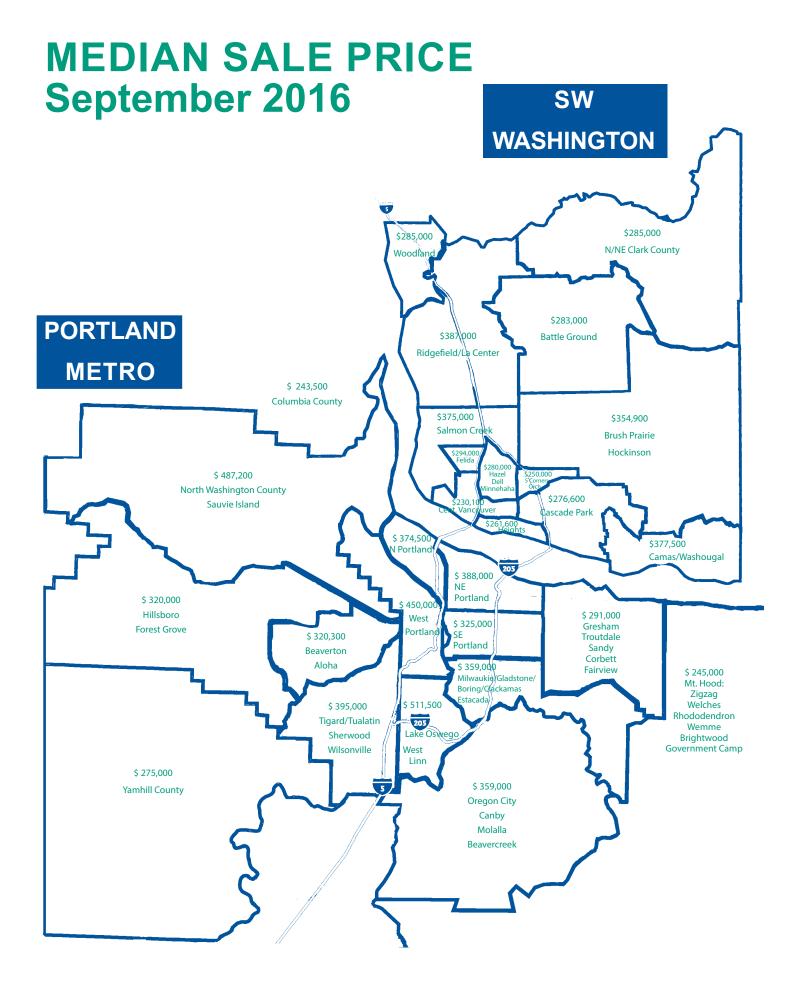
This graph represents the average and median sale price for all homes sold in the Portland, Oregon metropolitan area.





MEDIAN SALE PRICE PORTLAND, OR

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon, metropolitan area and Clark County.





ACTIVE & CLOSED CONDOS

PORTLAND, OR

This graph shows the number of active and closed condos in the Portland, Oregon, metropolitan area.

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The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

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MEDIAN SALE PRICE CONDOS

PORTLAND, OR

This graph represents the median sale price for all condos sold in the last three calendar years in the Portland, Oregon metropolitan area.





Craig Fahner, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor